



## **VILLAGE OF DOBBS FERRY BOARD OF TRUSTEES AGENDA**

<b>MEETING DATE:</b> OCTOBER 26, 2021
<b>AGENDA ITEM SECTION:</b> DISCUSSION ITEMS
<b>AGENDA ITEM NO. :</b> 5
<b>AGENDA ITEM:</b> CONSIDER A RESOLUTION AUTHORIZING PURCHASE OF POLICE RADIO EQUIPMENT
<b>ITEM BACKUP DOCUMENTATION:</b> <ul style="list-style-type: none"><li>1. MEMORANDUM AND ATTACHMENTS DATED OCTOBER 13, 2021 FROM POLICE CHIEF MANUEL GUEVARA TO MAYOR VINCENT ROSSILLO AND THE BOARD OF TRUSTEES; RICHARD LEINS/INTERIM VILLAGE ADMINISTRATOR; JEFF CHUHTA/VILLAGE TREASURER; AND LIZ DREAPER/VILLAGE CLERK</li><li>2. DRAFT RESOLUTION</li></ul>

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2. DRAFT RESOLUTION



**POLICE DEPARTMENT**  
**VILLAGE OF DOBBS FERRY**  
112 Main Street • Dobbs Ferry, New York 10522  
Telephone (914) 693-5500 • Fax (914) 693-2040



**MANUEL R. GUEVARA**  
*Chief of Police*

To: Mayor Vincent Rossillo and Board of Trustees  
Richard Leins, Interim Village Administrator  
Jeff Chuhta, Village Treasurer  
Liz Dreaper, Village Clerk

From: Manuel R. Guevara, Chief of Police

Date: October 13, 2021

Subject: Resolution to authorize the capital purchase of police radio equipment

As you are aware, the Dobbs Ferry Police Department radio system has reached end-of-life. In addition to this issue, our main radio communications are tied into copper line which Verizon is rapidly in the process of removing as they convert over to fiber optic.

With this in mind, I am seeking permission from the Board of Trustees to authorize a capital purchase of radio hardware, ie. Officer portable hand-held radios, battery chargers, in-car radios etc.

This authorization would be part one of the larger overall capital plan which will involve upgrading the current village-wide receiver and repeater locations as well as the police department main base radio stations.

If I am authorized to make this purchase, the new hand-held Officer portables and in-car radios, will be compatible with the new radio system when the transition is eventually completed.

I have attached the quotes regarding the cost to purchase this hardware, as well as the labor to install, which are based on New York State OGS Contract #PT68722 pricing and Westchester County Contract Pricing.

Additionally, if the purchase order can be submitted prior to the end of October, Motorola is offering a promotional trade-in of our old portables which will save the Village of Dobbs Ferry approximately \$15,600. Due to global supply issues, the current lead time for new equipment is about 8-10 weeks.

The total cost to purchase and install the portables, radio chargers, spare batteries and associated equipment is \$143,076.59.

# NEW YORK STATE CONTRACT PT68722

Date 8/5/21

Motorola Solutions (nc:

Quotation valid for 90 days  
Account Mgr Christopher Meyer  
Email: [cmeyer@dobbsferry.police.ny.us](mailto:cmeyer@dobbsferry.police.ny.us)

Quotation For: Chief Manuel R. Guevara  
Customer Name: Dobbs Ferry Police Dept.  
Customer Address line 1: 112 Main Street  
Customer Address line 2: Dobbs Ferry, NY 10522  
Customer Phone number: 914 693-5600

NYS OGS CONTRACT # PT68722					SHIP DATE	TERMS: Net 30	
Award 23141, Group 77260, Public Safety Communications Equipment and Services					3 weeks	days from invoice	
ITEM	QTY	MODEL	DESCRIPTION	LIST PRICE	CONTRACT PRICE	EXTENDED AMOUNT	Discount %
APX6000 UHF MODEL 2 PORTABLE - ALL-BAND CONVENTIONAL P25 DIGITAL							
1	9	H91T03PW8AN	APX 6000 ALL BAND PORTABLE MODEL 2.6	\$ 5,983.00	\$ 4,487.25	\$ 40,385.25	25%
1a	9	H842AU	ADD: SINGLE UNIT PACKING	\$ -	\$ -	\$ -	0%
1b	9	G806C9	ADD: ASTRO DIGITAL CAI OPERATION	\$ 515.00	\$ 386.25	\$ 3,470.25	25%
1c	9	G58AL	ADD: 3Y ESSENTIAL SERVICE	\$ 110.00	\$ 110.00	\$ 990.00	0%
1d	9	H35BT	ADD: CONVENTIONAL OPERATION	\$ 800.00	\$ 600.00	\$ 7,200.00	0%
1e	9	G687B8	ADD: ADP ONLY (NON-P25 CAP COMPLANT) (US ONLY)	\$ -	\$ -	\$ -	0%
1f	9	QA0594AA	ALT: BATT IMPRES 2 LION DIV2 3400	\$ 150.00	\$ 97.50	\$ 877.50	25%
1g	9	H859	ENH: MULTIKEY	\$ 330.00	\$ 247.50	\$ 2,227.50	25%
2	3	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$ 150.00	\$ 103.50	\$ 310.50	31%
3	1	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	\$ 1,250.00	\$ 862.50	\$ 862.50	31%
4	9	NMN8271A	IMPRES XP REMOTE SPEAKER MIC FOR APX W/ DUAL MIC NOISE SUPPRESSION	\$ 325.00	\$ 224.25	\$ 2,018.25	31%
5	2.6	Programming	Create Template and Program	\$ 200.00	\$ 200.00	\$ 500.00	0%
Optional APX6000 Accessories							
6		PMKN4504A	BATTERY IMPRES 2 LION UL2054 DIV2 R (P68 3400T	\$ 193.00	\$ 115.80	\$ -	40%
7		PKLN7903A	CARRY ACCESSORY-CASE,APX6000 CC 3 FIX BL TIA BATTERY	\$ 97.00	\$ 48.25	\$ -	31%
APX4000 UHF MODEL 2 PORTABLE - CONVENTIONAL P25 DIGITAL							
8	23	H615DF9PW8AN	APX 4000 UHF MODEL 2 PORTABLE	\$ 1,963.00	\$ 1,472.25	\$ 33,661.75	25%
8a	23	G811ER	ENH: SOFTWARE P25 CONVENTIONAL	\$ 650.00	\$ 487.50	\$ 11,212.50	25%
8b	23	QA00582AJ	ALT: IMPRES LHON 2500MAH UL/DELTA T BATTERY (NNTN8560A)	\$ 130.00	\$ 97.50	\$ 2,242.50	25%
8c	23	H885BK	ADD: 3Y ESSENTIAL SERVICE	\$ 90.00	\$ 90.00	\$ 2,070.00	0%

8d	23	H842BJ	ADD: SINGLE UNIT PACKAGING	\$ -	\$ -	\$ -	0%
8e	23	G687B9	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	\$ -	\$ -	\$ -	0%
8f	23	H889	ENH: MULTIDKEY	\$ 330.00	\$ 247.50	\$ 5,092.50	25%
9	3	PM4N429AA	CHARGER DESKTOP MULTI-UNIT IMPRES 2 1 DISPLAY EXT PS 190-340VAC US/NA	\$ 653.00	\$ 451.85	\$ 1,355.85	31%
10	6	PM4N4174A	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA	\$ 69.25	\$ 47.78	\$ 235.91	31%
11	23	PM4N4086AL	MICROPHONE, IMPRES RSM, IP67	\$ 107.00	\$ 73.83	\$ 1,688.09	31%
12	6	Programming	Create Template and Program	\$ 200.00	\$ 200.00	\$ 1,000.00	0%
						\$ -	
			Optional APX4000 Accessories			\$ -	
13		NM4S271A	IMPRES XP REMOTE SPEAKER MNC FOR APX W DUAL MIC NOISE SUPPRESSION	\$ 325.00	\$ 224.25	\$ -	31%
14		PM4N7182A	APX3000/4000 TWO-KNOB, 5-POSITION LEATHER CARRY CASE	\$ 66.00	\$ 45.54	\$ -	31%
15		ICNTN3563A	BATT IMPRES LIDON TIA4850 IP67 2500T	\$ 160.00	\$ 96.00	\$ -	40%
			APX4500 UHF MOBILE - CONVENTIONAL P25 DIGITAL				
16	14	M225S3PW1AN	APX4500 UHF R2	\$ 1,564.00	\$ 1,173.00	\$ 16,422.00	25%
16a	14	G811BU	ENH: SOFTWARE P25 CONVENTIONAL	\$ 650.00	\$ 487.50	\$ 6,625.00	25%
16b	14	GAC0804AA	ADD: APX O2 CONTROL HEAD	\$ 492.00	\$ 369.00	\$ 5,160.00	25%
16c	14	G24AX	ADD: 3Y ESSENTIAL SERVICE	\$ 131.00	\$ 131.00	\$ 1,634.00	0%
16d	14	G444AH	ADD: APX CONTROL HEAD SOFTWARE	\$ -	\$ -	\$ -	0%
16e	14	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$ 25.00	\$ 18.75	\$ 262.50	25%
16f	14	W22BA	ADD: STD PALM MICROPHONE APX	\$ 72.00	\$ 54.00	\$ 756.00	25%
16g	14	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$ 60.00	\$ 45.00	\$ 630.00	25%
16h	14	G67CF	ADD: REMOTE MOUNT MID POWER	\$ 297.00	\$ 222.75	\$ 3,118.50	25%
16i	14	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	\$ -	\$ -	\$ -	0%
16j	14	GA00235AA	ADD: NO GPS ANTENNA NEEDED	\$ -	\$ -	\$ -	0%
17	3	Programming	Create Template and Program	\$ 200.00	\$ 200.00	\$ 600.00	0%
			XTL/XTS Trade-In Promotion Valid 7/15/21 - 10/30/21				
21	9	Promotion	Promotion - \$500 OFF NY OGS Contract for Purchase of APX3000/4000 with Trade-In of XTS/XTL	\$ (500.00)	\$ (500.00)	\$ (4,500.00)	
22	37	Promotion	Promotion - \$300 OFF NY OGS Contract for Purchase of APX3000/4000 with Trade-In	\$ (300.00)	\$ (300.00)	\$ (11,100.00)	

**Notes:**

Customer to provide programming information

Installation not included

Non Federal Grant Purchase

TOTAL	\$ 138,233.85
SALES TAX	n/a
GROUND SHIPPING	Included
TOTAL	\$ 138,233.85



## MOTOROLA SOLUTIONS

### Sales Terms and Conditions:

Payment Terms:	Contract Payment terms are net 30 days after date of invoice. Terms should be stated on your purchase order. Individual items are billed as they are shipped.
Price & Terms:	All prices, terms, & conditions in this quotation are based on Motorola's New York State Contract # PT 68722.
Purchase order:	Purchase orders should be made out to Motorola Solutions 123 Tice Blvd. Suite 202, Woodcliff Lake, New Jersey 07677 and require bill to, and ship to address. An Ultimate address is required if different than the ship to and/or bill to address.
Please mail purchase order to:	Motorola Solutions 123 Tice Blvd. Suite 202 Woodcliff Lake, NJ 07677 Attn: Chris Meyer
Warranty Period:	Motorola's standard warranty is one year on parts and labor, from the date of shipment date of the equipment, except if noted differently.
Shipping:	Shipping is done via UPS, truck freight, or electronics delivery van. Delivery is FOB origin and ground shipping charges are paid by Motorola under the terms of the Contract. Ground shipping time normally takes approximately 3 to 5 working days. If requested, priority shipping is available, however there is an additional charge for this option.
Delivery	All delivery times are from the date the FACTORY receives the order.
Schedule:	Order processing time may add up to an additional 2 days. Standard shipping schedule for portables and mobiles is typically 25 days [or sooner]. Standard shipping schedule for repeaters, base stations, receivers is 35 days. Shipping schedule for various base station / repeater antennas can vary between 30 to 55 days.

Typically orders can be expedited for quicker delivery if necessary, please let me know if you would like me to expedite this order.  
Motorola appreciates the opportunity to provide this quotation and we look forward to serving your agency.  
Please let us know if we can provide any additional information or assistance.

Additional information about Motorola's Government & Enterprise equipment, solutions and services can be found at the following web site:  
<http://www.motorolasolutions.com/US-EN>



Date: 8/5/21  
Quote#

Email: [mguevara@dobbsferrypolice.com](mailto:mguevara@dobbsferrypolice.com)  
Tel#: 914 693-5500  
 Fax#:

Qty	Equipment Description	Unit Price	Total
	Westchester County Contract 5686BPS Pricing		
	Installation Quote		
14	Removal of Trunk Mount Radios	\$ 86.82	\$ 1,215.48
14	Installation of New APX4500 Trunk Mount Radio	\$ 259.09	\$ 3,627.26
	Please Make Purchase Order out to ESS Inc.		

Subtotal	\$	4,842.74
Sales Tax		-
Total	\$	4,842.74

ESS Inc. • 250 Clearbrook Road • Elmsford • NY 10523 • (914) 592-5005

THEREFORE BE IT RESOLVED that the Board of Trustees of the Village of Dobbs Ferry authorizes the purchase of police radio equipment.