



## **VILLAGE OF DOBBS FERRY BOARD OF TRUSTEES AGENDA**

**MEETING DATE:** MAY 10, 2022

**AGENDA ITEM SECTION:** DISCUSSION AND RESOLUTION ITEMS

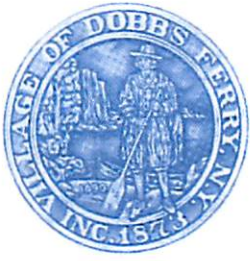
**AGENDA ITEM NO. :** 6

**AGENDA ITEM:**

**DISCUSSION:** DISCUSSION ON POLICE DEPARTMENT BODY WORN CAMERAS

**ITEM BACKUP DOCUMENTATION:**

1. MEMORANDUM DATED APRIL 22, 2022 FROM MANUEL R. GUEVARA/CHIEF OF POLICE TO MAYOR ROSSILLO, BOARD OF TRUSTEES, MELISSA FERRARO/VILLAGE ADMINISTRATOR, AND JEFF CHUHTA/VILLAGE TREASURER
2. QUOTE FROM: AXON ENTERPRISE, INC.
3. QUOTE FROM: BODY WORN
4. QUOTE FROM: WATCHGUARD VIDEO/MOTOROLA SOLUTIONS



**POLICE DEPARTMENT**  
**VILLAGE OF DOBBS FERRY**  
112 Main Street • Dobbs Ferry, New York 10522  
Telephone (914) 693-5500 • Fax (914) 693-2040



**MANUEL R. GUEVARA**  
*Chief of Police*

To: Mayor Vincent Rossillo and Board of Trustees  
Melissa Ferraro, Village Administrator  
Jeff Chuhta, Village Treasurer

From: Manuel R. Guevara, Chief of Police

Subject: Body Worn Camera Program

Date: April 22, 2022

At the conclusion of the Dobbs Ferry Police Reform and Reinvention Collaborative that was created in response to New York State's Executive Order 203, one of the recommendations was to implement a Body Worn camera program for members of the Dobbs Ferry Police Department.

I am requesting assistance from the Board of Trustees to determine the direction your police agency should take in regards to this recommendation. Currently, the Department of Justice's Bureau of Justice Assistance has opened a grant opportunity that is applicable to local law enforcement agencies to assist in funding all, some or none of the purchase of body worn cameras to law enforcement agencies which are publicly funded.

This grant will close on May 20, 2022 and I am request permission on whether or not the Dobbs Ferry Police Department should attempt to apply for this grant. Additionally, I am asking, if we do apply for the grant and are not awarded 100% reimbursement to purchase cameras, will the Village be willing to cover the remaining balance. Or, if we are not awarded any funds from the grant, is the Village willing to cover the entire cost?

Or does the Village wish that we do not implement a body worn camera program at this time?

We have received three quotes from vendors in order to satisfy the Villages procurement policy. The three quotes have been attached to this memorandum.

In summation, the quotes are below:

### **Axon Enterprise**

Program Length – 60 months

Total Cost - \$224, 268.60

#### **Payment Plan**

Year 1	May 2022	\$44,853.72
Year 2	May 2023	\$44,853.72
Year 3	May 2024	\$44,853.72
Year 4	May 2025	\$44,853.72
Year 5	May 2026	\$44,853.72

Vendor formerly known as Taser. Recognizes other Axon body cameras and will activate when another Axon camera has activated. Holster activation. Technology Assurance Program, will replace all cameras at the 2.5 year mark. At the end of the five year contract, this agency can elect to keep our current cameras and pay for additional cloud storage or enter into a new multi-year agreement. Attached via a magnet to the uniform.

### **BodyWorn**

Program Length – 60 months

Total Cost - \$179,170.00

#### **Payment Plan**

Year 1 - (40%)	\$71,668.00
Year 2 -	\$26,875.50
Year 3 -	\$26,875.50
Year 4 -	\$26,875.50
Year 5 -	\$26,875.50

BodyWorn uses a camera system which is integrated into the officer's uniform. They have stated that they can retrofit up to two officer's uniforms to enable there system to work with our agency. There is a possibility to negotiate this. The company states that because their product is built into the uniform, their camera will not fall off during a critical incident.

Additional features include, that the BodyWorn camera will activate when other BodyWorn cameras activate. Officer Down alerts, foot pursuit activation, holster activation, GPS situational awareness for the officer, unlimited cloud storage. CAD activation is an additional feature, which can automatically start recording based off of policy.

### **WatchGuard (Motorola)**

Program Length – 60 months

Total Cost - \$92,093.00

Payment Plan

Due Now - \$2,673.00

Year 1 - \$17,884.00

Years 2-5 - \$17,884.00

At the three year mark, WatchGuard will replace all cameras with new cameras. At the conclusion of the five year contract, this agency can elect to sign a new five year contract to continue the plan.

WatchGuard is essentially a body camera. At this time, they do not automatically activate when another WatchGuard camera turns on. They do offer unlimited cloud storage for recordings which is currently included in pricing. At the conclusion of the contract, if this agency seeks to move to a different platform, they will download all recordings and turn them over to this agency at no additional cost. The camera is affixed to the exterior of the uniform by magnet.

I thank you for your time and just seek guidance in which direction to move in regards to this project.





O-BJA-2022-171093

**BJA FY 22 Body-worn Camera Policy and Implementation Program to Support  
Law Enforcement Agencies  
Department of Justice  
Bureau of Justice Assistance**

**GENERAL INFORMATION**

Document Type: Grants Notice  
 Funding Opportunity Number: O-BJA-2022-171093  
 Funding Opportunity Title: BJA FY 22 Body-worn Camera Policy and Implementation Program to Support Law Enforcement Agencies  
 Opportunity Category: Discretionary  
 Opportunity Category Explanation:  
 Funding Instrument Type: Grant  
 Category of Funding Activity: Law, Justice and Legal Services  
 Category Explanation:  
 Expected Number of Awards: 57  
 CFDA Number(s): 16.835 -- Body Worn Camera Policy and Implementation  
 Cost Sharing or Matching Requirement: Yes

Version: Synopsis 1  
 Posted Date: Mar 24, 2022  
 Last Updated Date: Mar 24, 2022  
 Original Closing Date for Applications: May 20, 2022  
 Current Closing Date for Applications: May 20, 2022  
 Archive Date:  
 Estimated Total Program Funding: \$24,000,000  
 Award Ceiling: \$2,000,000  
 Award Floor: \$0

**ELIGIBILITY**

Eligible Applicants: Others (see text field entitled "Additional Information on Eligibility" for clarification)  
 Additional Information on Eligibility: Eligible agencies include law enforcement agencies, correctional agencies that perform law enforcement functions, prosecutors' offices, and state or regional consortia that support such agencies, including state administering agencies (SAAs). Eligibility is restricted to agencies that are publicly funded. State and regional consortia are eligible to apply, provided they are considered a public agency. "Public agency" means "any State, unit of local government, combination of such States or units, or any department, agency, or instrumentality of any of the foregoing"; as defined in 34 U.S.C. 10251(a)(6). Private law enforcement agencies and private correctional agencies are not eligible for funding. Category 1 applicants must be publicly funded law enforcement agencies that operate under governmental authorities or special jurisdiction. Eligible agencies include state, local, tribal, public university or college, park, and transportation authority police. Prosecutors' offices operating at a municipal, county, or state level are eligible to apply. Privately funded law enforcement agencies are not eligible to apply. Category 2 applicants must be publicly funded state or territory correctional agencies, provided they perform law enforcement functions as part of regular duties that are supported by public funding. Private correctional agencies are not eligible to apply. Category 3 applicants must meet the same provisions described for Category 1. Category 4 applicants must be publicly funded prosecutors' offices operating at a municipal, county, or state level. Category 5 applicants must meet the same provisions described for Category 1. See Eligibility section

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**ADDITIONAL INFORMATION**

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**Agency Name:** Bureau of Justice Assistance

**Description:** OJP is committed to advancing work that promotes civil rights and racial equity, increases access to justice, supports crime victims and individuals impacted by the justice system, strengthens community safety and protects the public from crime and evolving threats, and builds trust between law enforcement and the community. The purpose of the FY 2022 Body-worn Camera Policy and Implementation Program to Support Law Enforcement Agencies (BWCPIP-LEA) is to fund the purchase of body-worn cameras (BWCs) that are implemented as part of comprehensive BWC programs implemented in publicly funded law enforcement agencies (LEAs) or correctional agencies that perform law enforcement functions. In addition, the BWCPIP-LEA Program supports the refinement of existing BWC implementation operating in publicly funded operation through demonstration programs in which BWC implementation practice and operation have exhibited a demonstrable improvement in agency operations and that have a high likelihood of being replicated in other locations.

Eligible agencies include law enforcement agencies, correctional agencies that perform law enforcement functions, prosecutors' offices, and state or regional consortia that support such agencies, including state administering agencies (SAAs). Eligibility is restricted to agencies that are publicly funded. Private law enforcement agencies and private correctional agencies are not eligible for funding.

**Link to Additional Information:** <https://bja.ojp.gov/funding/opportunities/o-bja-2022-171093>

**Grantor Contact Information:** If you have difficulty accessing the full announcement electronically, please contact:

For technical assistance with submitting the Application for Federal Assistance standard form (SF)-424 and a Disclosure of Lobbying Activities form (SF-LLL) in Grants.gov, contact the Grants.gov Customer Support Hotline at 800-518-4726, 606-545-5035, at Grants.gov customer support, or email at [support@grants.gov](mailto:support@grants.gov). The Grants.gov Support Hotline operates 24 hours a day, 7 days a week, except on federal holidays.

For technical assistance with submitting the full application in DOJ's Justice Grants System (JustGrants), contact the JustGrants Service Desk at [JustGrants.Support@usdoj.gov](mailto:JustGrants.Support@usdoj.gov) or at 833-872-5175. The JustGrants Service Desk operates 5 a.m. to 9 p.m. eastern time Monday - Friday and 9 a.m. to 5 p.m. Saturday, Sunday, and federal holidays.

For assistance with any other requirements of this solicitation, contact the OJP Response Center by telephone at 800-851-3420 or TTY: 301-240-6310 (hearing impaired only) or by email at [grants@ncjrs.gov](mailto:grants@ncjrs.gov). The OJP Response Center hours of operation are 10 a.m. to 6 p.m. eastern time Monday-Friday, and 10 a.m. to 8 p.m. eastern time on the solicitation close date.  
[grants@ncjrs.gov](mailto:grants@ncjrs.gov)

Technical Assistance





# Non-Binding Budgetary Estimate



Axon Enterprise, Inc.  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-387491-44669.590LC

Issued: 04/18/2022

Quote Expiration: 05/31/2022

EST Contract Start Date: 06/01/2022

Account Number: 230390

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-112 Main St  112 Main St Dobbs Ferry, NY 10522-4622 USA	Dobbs Ferry Village Police Department - NY 112 Main St Dobbs Ferry, NY 10522-4622 USA Email: jeebops@gmail.com

SALES REPRESENTATIVE	PRIMARY CONTACT
Rachael Foster  Phone: Email: rfoster@axon.com Fax:	Jeffrey Jee  Phone: (914) 231-8519 Email: jjee@dobbsferrypolice.com Fax: (914) 693-2040

Program Length	60 Months
<b>TOTAL COST</b>	\$224,268.60
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$224,268.60</b>

Bundle Savings	\$35,480.40
Additional Savings	\$0.00
<b>TOTAL SAVINGS</b>	<b>\$35,480.40</b>

PAYMENT PLAN			
PLAN NAME	INVOICE DATE		AMOUNT DUE
Year 1	May, 2022		\$44,853.72
Year 2	May, 2023		\$44,853.72
Year 3	May, 2024		\$44,853.72
Year 4	May, 2025		\$44,853.72
Year 5	May, 2026		\$44,853.72



## Quote Details

Bundle Summary		
Item	Description	QTY
BWCUnTAP	BWC Unlimited with TAP	27
AB3C	AB3 Camera Bundle	27
AB3MBD	AB3 Multi Bay Dock Bundle	4
DynamicBundle	Dynamic Bundle	1

Bundle: BWC Unlimited with TAP    Quantity: 27    Start: 6/1/2022    End: 5/31/2027    Total: 144180 USD				
Category	Item	Description	QTY	
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE	27	
Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	4	
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	27	
Multi-bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	4	
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	27	
Device Storage	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	27	
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	27	
Multi-bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	4	

Bundle: AB3 Camera Bundle    Quantity: 27    Start: 6/1/2022    End: 5/31/2027    Total: 18873 USD				
Category	Item	Description	QTY	
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	27	
Camera Mount	74028	WING CLIP MOUNT, AXON RAPIDLOCK	30	
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	30	

Bundle: AB3 Multi Bay Dock Bundle    Quantity: 4    Start: 6/1/2022    End: 5/31/2027    Total: 5980 USD				
Category	Item	Description	QTY	
Dock	74210	AXON BODY 3 - 8 BAY DOCK	4	
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	4	

Bundle: Dynamic Bundle    Quantity: 1    Start: 6/1/2022    End: 5/31/2027    Total: 55235.6 USD				
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**Non-Binding Budgetary Estimate**

Category	Item	Description	QTY
Other	73478	REDACTION ASSISTANT USER LICENSE	27
Other	70112	AXON SIGNAL UNIT	1
Other	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	54
Other	75015	SIGNAL SIDEARM KIT	27
Other	85144	AXON STARTER	1
Other	73680	RESPOND DEVICE PLUS LICENSE	27
Other	80379	EXT WARRANTY, AXON SIGNAL UNIT	1

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.



# Dobbs Ferry Police Department: Professional Service Agreement (BWC/COMS)

Quote created on April 9, 2022 - Reference: 20220409-101016895

For Dobbs Ferry, NY Police - Travis Colvin [Show details](#)

## Comments

The below items will service 27 Officers with 27 BWC's and 11 Police Vehicles with RocketIoT Communications Hubs. The pricing in this proposal represents the total turn-key price for a 5 year term. 40% down first year while years two through five are paid equal annual payments (or all up front one time payment).

Does NOT include CAD Activation.

Troy Bacon - Business Manager at Utility Associates, Inc.



## Products & Services

### BodyWorn and Rocket IoT Communications Bundle

11 x \$10,540.00

SKU BWC-H/S-4005

for 5 years

BodyWorn Camera and Mount, Holster Sensor, Media Controller, Rocket IoT for high speed data communication, OBD 2, AVAIL Web SaaS, Warranty, and 24/7 Technical Support, Installation, Training.

### BodyWorn Bundle

16 x \$6,855.00

BodyWorn Camera and Mount, Holster Sensor, Media Controller, AVAIL Web SaaS and Warranty with 24/7 Technical Support

for 5 years

### CAD Integration

1 x \$16,500.00

SKU CAD-I-4001

for 5 years

Integration, via replication services, with CAD system for automatic classification of BodyWorn generated video.

One-time subtotal	\$242,120.00
Marquee Customer Discount	\$62,950.00
<b>Total</b>	<b>\$179,170.00</b>

This quote expires on July 29, 2022.



## Purchase Terms

### Payment Schedule:

Year 1 (40%): \$71,668.00

Year 2: \$26,875.50

Year 3: \$26,875.50

Year 4: \$26,875.50

Year 5: \$26,875.50

Total: \$179,170.00

Signature

Signature

Date

Printed name

Questions? Contact me



**Troy Bacon**

Business Manager

tbacon@utility.com

Download quote

Print quote



**Utility Associates, Inc.**

250 E. Ponce de Leon Ave, Suite 700

Decatur, GA 30030

US



# Dobbs Ferry Police Department: Professional Service (BWC/ICV)

Quote created on April 9, 2022 - Reference: 20220409-093909486

For Dobbs Ferry, NY Police - Travis Colvin. Show details



## Comments

The below items will service 27 Officers with 27 BWC's and 11 Police Vehicles with RocketIoT Communications with InCar-Video.

The pricing in this proposal represents the total turn-key price for a 5 year term. 40% down first year while years two through five are paid equal annual payments.

Does NOT include CAD Activation

Troy Bacon - Business Manager at Utility Associates, Inc.



## Products & Services

### BodyWorn w/ Rocket IoT Communications and In-Car Video Bundle

11 x \$15,944.00

SKU BWI-H/S-4005

for 5 years

BodyWorn Camera and Mount, Holster Sensor, Media Controller, Rocket IoT In-Car Video System Hardware Bundle, Battery Backup, OBD 2, AVAIL Web SaaS, Warranty, and 24/7 Technical Support.

### BodyWorn Bundle

16 x \$6,855.00

SKU BW-H/S-4005

for 5 years

BodyWorn Camera and Mount, Holster Sensor, Media Controller, AVAIL Web SaaS, Warranty, and 24/7 Technical Support, Installation, Training.

### CAD Integration

1 x \$16,500.00

SKU CAD-I-4001

for 5 years

Integration, via replication services, with CAD system for automatic classification of BodyWorn generated video.

One-time subtotal

\$301,564.00

Marquee Customer Discount

\$73,384.00

Total

\$228,180.00

This quote expires on July 29, 2022.

### Purchase Terms

#### Payment Schedule:

Year 1 (40%): 91,272.00

Year 2: \$34,227.00

Year 3: \$34,227.00

Year 4: \$34,227.00

Year 5: \$34,227.00

Total: \$228,180.00

Signature

Signature

Date

Printed name

#### Questions? Contact me



**Troy Bacon**

Business Manager

tbacon@utility.com

Download quote

Print quote



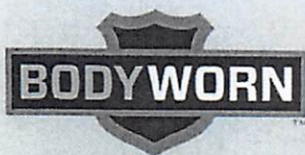
**Utility Associates, Inc.**

250 E. Ponce de Leon Ave, Suite 700

Decatur, GA 30030

US





by



# 5 BODY CAMERA MUST HAVES

## **BODYWORN™ is fundamentally better.**

No other Police BodyWorn camera has any of these 5 Must Have capabilities. Your Police Officers and Citizens deserve the best.

# 1

### **OFFICER DOWN EMERGENCY ALERTS**

If an Officer goes down and does not respond, BodyWorn automatically starts recording, and sends a real-time Emergency Alert with Officer Down location to Dispatchers, Supervisors, and all nearby Officers. Smart Pre-Event Recording prepends two minutes of video and audio to the recording.

# 2

### **COMPUTER AIDED DISPATCH (CAD) ACTIVATION**

CAD Activation allows for an automated process of video recording and tagging based on calls for service. For high priority calls, an action zone with a pre-defined radius will automate, activating recording, and tagging of all video devices that enter that zone. This ensures that video will be recorded anytime an officer is dispatched to a call and is easily searchable later.

# 3

### **AUTOMATIC POLICY-BASED RECORDING START & STOP**

BodyWorn has multiple sensors and uses configurable rules processing to reliably follow Department Policy for when to automatically start video recording, and when to allow stop of video recording.

# 4

### **LIVE VIDEO STREAMING & IMMEDIATE VIDEO UPLOAD**

#### **NO DOCKING STATIONS**

Central Dispatch can start live video streaming from any BodyWorn or in-car camera system. Video is automatically uploaded as it is recorded to secure CJIS compliant storage. Video can be available immediately. No docking stations are required.

# 5

### **INTELLIGENT HOLSTER ACTIVATION AND ALERTING**

#### **SMART HOLSTER**

BodyWorn's powerful Smart Holster continuously monitors the presence of the firearm within the holster. When the firearm is removed a series of actions are activated, including recording triggers and real-time emergency alerting to dispatch and nearby officers.

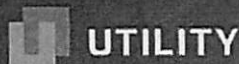




# The Smartest Body Camera Technology

BodyWorn™ by Utility, Inc. is a future-proof solution that overcomes significant pitfalls that are found in competing police body-worn cameras. Utility developed this smart device to provide agencies with greater benefits than a manually operated camera. BodyWorn automatically records, based on policies when triggers are activated. Command centers and 911 dispatchers can send live messages to BodyWorn devices and view live streaming during critical moments. The video, audio and metadata automatically and securely uploads to cloud storage, eliminating the inconvenience of physically docking the device. BodyWorn is more powerful than ever now, with Smart Holster Sensors.

- ⦿ **Automatic Policy-Based Recording**
- ⦿ **Functional Fusion of Technology and Garment**
- ⦿ **Secure Automatic Wireless Offload - CJIS Compliant**
- ⦿ **Integration with the Rocket™ and Rocket IoT™**
- ⦿ **Real-Time BOLO, Amber, and Silver Alerts**
- ⦿ **Smart Holster Sensors**
- ⦿ **Internal GPS and Accelerometer**
- ⦿ **4G LTE Internet Connectivity**
- ⦿ **Discrete Alerts for Backup**
- ⦿ **Hi-Definition Video**
- ⦿ **Officer Down Alerts**
- ⦿ **Live Video Streaming**
- ⦿ **Smart Video Redaction**
- ⦿ **Wide Field of View**
- ⦿ **Continuous Battery**



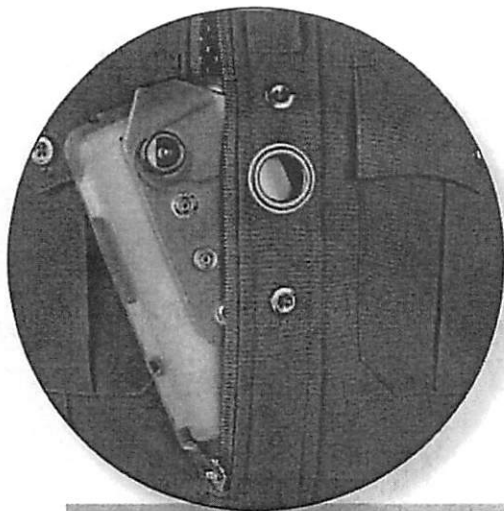
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For More Information, Contact: [marketing@utility.com](mailto:marketing@utility.com)





# Product Features & Specifications



## FEATURES:

- Automatic Policy-Based Triggers
- Immediate and Secure Evidence Offload
- Real-Time Alerting
- Officer Down Alerting
- Live Video Streaming
- Securely Mounted in Uniform

## BODY CAMERA

### Video

- 720p HD Video Resolution
- 30 Frames per Second
- Automatic High Dynamic Range
- Video Stored in Secure Slice Files
- Automatic Wireless Media Offload Process
- Automatic Secure Wipe after Upload
- Bright LED for Night Recording

### Interactive

- Integrated LCD Monitor
- Automatic Officer Assignment
- Automatic Integration with In-Car Video Triggers and Metadata
- Voice/Touch Point Manual Operation Capable
- Covert Mode with Vibrating Notifications
- Bluetooth Communications
- Chain of Custody Validation for each minute of Automatic Video Offload
- Mobile Viewing Screen for Immediate Video Playback
- Accelerometer G-force Recording Triggers

### Connectivity

- WiFi Connectivity
- Mass Alert Distribution - BOLO, Silver, Amber
- Cell Phone Replacement Alternative
- Cellular Connectivity Capable
- Receive Text Message Capable
- Voice Command Capable
- Audio Notification Capable

### Other Features

- Live Streaming Video Capable
- GPS Position Reporting
- Time, Date, GPS Location in Metadata File
- Integration with Video Mapping Software

### Environmental

- Operating temperature: -10° to 40° C
- Fully Rechargeable in just over an hour
- No Electromagnetic Interference



**UTILITY**

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For More Information, Contact: [marketing@utility.com](mailto:marketing@utility.com)



## PRODUCT FEATURES & SPECIFICATIONS



### FEATURES:

- 4G LTE CAT-12 Internal Cellular Modem
- FirstNet Capable
- Supports All Major US Carriers, Dual SIM Capability (AT&T, FirstNet, Verizon, US Cellular, Sprint)
- Dual WiFi: Hotspot around the vehicle  
Access Point for high-speed offload
- Integrated Crash Sensor
- Integrated Battery Monitoring & Internal Temperature Sensor (for health monitoring)
- Optically Isolated Trigger Inputs & 1 Relay Output (5 total, 4.5V to 24V )
- Integrated Siren Trigger Interface
- Integrated On-Board Diagnostics: J1979 (ISO 15675-4), J1939 (The ISO 15675-4 was mandated in 2008 for all US cars: Is CAN interface)
- Under Voltage Warning / Shutdown
- Software Adjustable Shutdown Timer
- Integrated GPS with Antenna Detection Technology (for health monitoring)
- Remotely manage network configurations: Firewall, IPSec, Port Forwarding, Split networking, black and white list, bandwidth management

### ROCKET IOT - XLE

**Dimensions:** 197mm (l) x 150mm (w) x 43mm (h)

**Material:** Cast Aluminum

**Power:** 9 - 24Vdc / 14W

**Storage:** 120GB Solid State Drive

**Processor:** Intel Dual Core Atom Processor, 1.33GHz

**Memory:** 2GB RAM, 1066 MT/s

**Connectors:** Color Coded, Water Tight, Locking

- 1 RED: Power and On-Board Diagnostics
- 2 DARK BLUE: 4 Ethernet (802.3af PoE 10/100Mb)
- 1 BLUE: 1Gb Ethernet
- 1 BLACK: Triggers (1 Ignition, 4 Programmable Inputs, 1 Siren, 1 Relay Output)
- 1 Radar Interface (RS-232)
- 1 USB 2.0 (optional)

#### RF Connectors

- 2 FME Cellular
- 2 RSPMA 2.4/5 GHz (WiFi 802.11 g/n/ac MIMO)
- 2 RSPMA 2.4/5 GHz (WiFi 802.11 g/n/ac MIMO)
- 1 SMA GPS

#### Environmental

- Temperature Range: -20° to 70° C
- IP-67 (submerge 1M for 30min w/ no water ingress)

#### Certifications

- FCC
- MIL-810G: Shock, Vibration & Temperature
- PTCRB

### IN-CAR CAMERAS

#### Front Camera

- 2MP Full HD
- 30 FPS at 1080p (H.264)
- 0.1 LUX Minimum Illumination for Optimal Low Light Performance
- Auto Day / Night mode
- 3.7mm Lens (Wide Angle)
- Robust Low Profile Mounting

#### Back Seat

- 2MP Full HD
- 30 FPS at 1080p (H.264)
- 0 LUX Min Illumination
- Auto Day / Night mode
- Integrated Microphone
- 2.9mm Lens (Wide Angle)
- Robust Mounting Design



UTILITY

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Lieutenant Travis Colvin  
Dobbs Ferry Police Department  
112 Main Street  
Dobbs Ferry, NY 10522

Subject: Sole Source Documentation

Dear Lieutenant Colvin,

Utility, Inc. is the only company that provides a fully integrated Body Camera, In Vehicle Camera, AVL, Automated License Plate Recognition and High-Speed Mobile Data Communications system. All these components are combined to create a powerful stand-alone Critical Incident Management system with the unique capabilities listed below. Agencies normally utilize multiple vendors to provide these same capabilities. The Utility solution folds all these functions seamlessly into our back-end web-based application called Avail Web. It is the only system of its kind and there are no comparable alternatives that meet the specifications set forth in this document. As a result, the Utility solution has met the stringent criteria for sole source procurement by many agencies throughout the United States. In fact, most of our customers (over 300) used sole source as their method of procurement.

The Utility solution consists of the following; (1) Rocket IoT™, our high-speed mobile data communications system, (2) BodyWorn™, our unique Android based Body Camera, and (3) Avail Web™, our web-based critical incident management, video evidence management, redaction and AVL system.

The Utility BodyWorn™ system offers the following unique capabilities to your agency:

- **Critical Incident Management System:** Utility is the only vendor in the world that provides a complete Critical Incident Management and Situational Awareness system as the backbone of its body camera and in-car video solution. Our backend solution, Avail Web™, is a web-based application that utilizes a Google map integration to provide real-time location awareness of both vehicles and officers. Geofencing provides the capability to monitor specific locations and automatically start and/or stop video based upon department policies and requirements. Avail Web™ is the perfect tool for managing physical and human assets at the scene of critical incidents.
- **Officer Down Alerts:** Our unique system will notify surrounding officers, communications, and others in the event an officer goes down. Location information and turn by turn directions are provided.

- **No Docking Stations:** We are the only vendor that does not require docking stations. Video is off-loaded in real time from the field as video is being recorded. The result is:
  - No need for infrastructure upgrades to support docking stations
  - Eliminates the need for officers to return to the station to off-load video
  - Video is instantly available in the field
- **Uniform Integration:** The body camera is integrated into the officer's uniform using Utility's patented mounting system. This means it is *impossible* for the camera to become dislodged or fall off. Additionally, our secure mounting system provides the most stable video platform available.
- **Real-Time Communications:** The BodyWorn™ camera can be used to send and receive BOLO alerts, photos, and voice communications in the field.
- **Holster Sensor:** The Utility holster sensor automatically starts the BodyWorn™ camera and in-car camera if the officer removes his/her weapon from the holster. This sensor is a smart device that *does not* indiscriminately activate all body cameras in proximity to the sensor. Instead, the sensor can be configured to activate cameras according to individual department policy.
- **CAD Activation:** Requiring an officer to remember to activate their body camera is now a thing of the past. Utility is the only vendor that can remotely start a body camera through a call for service. Through CAD integration, the body camera is automatically started when a call for service is generated.
- **Foot Pursuit Activation:** The BodyWorn™ camera senses when an officer is running and automatically starts the camera and alerts all officers that a foot pursuit is in progress.
- **Live Streaming:** Unlike other camera systems, there is no distance constraints for live streaming of video. Based upon permissions, video can be live streamed from anywhere in the world that an internet or cellular connection is available.
- **Over the Air Updates:** Because we use a smart Android based connected body camera, we are the only vendor capable of remotely pushing software and firmware updates without the need to return to a station, dock the camera and wait for updates.

It should be noted that the technologies and functionality listed in this document comprise a unique feature set that is protected by Utility Inc.'s various patents and intellectual property rights and, therefore, are currently only available from Utility Inc.

Please contact me at (765) 412-2303 should you have any questions regarding our products and services.

Respectfully yours



Troy Bacon  
Business Manager





**Quote For:**

**Dobbs Ferry Village Police Department  
Attn: Travis Colvin**

**Reference:**

**Dobbs Ferry PD (27) V300, VaaS 4.13.22**

**Quote By:**

**WatchGuard Video / Motorola Solutions  
Tom Boyer**

**Date: 04-13-22**

**Serving Law Enforcement with the Most Compelling, Quality Video Products**

Motorola Solutions  
 415 E. Exchange  
 Allen, TX 75002  
 (P) 800-605-6734 (F) 212-383-9661



Prepared For:  
 Dobbs Ferry Village Police Department - Attn: Travis Colvin  
 Dobbs Ferry PD (27) V300, VaaS 4.13.22

QUOTATION - 2N7-0178-02

DATE: 04-13-22

## PROJECT QUOTATION

We at Motorola Solutions are pleased to quote the following systems for the above referenced project:

Deliverables / Materials / Services	Qty	Sell Price	Amount
<b>Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package @ \$49 per Month</b> <b>AAS-BWC-5YR-001 (PaaS)</b> Video-as-a-Service includes CommandCentral Evidence, the cloud-based evidence management system with unlimited device storage and unlimited cloud sharing. 1 User License per Body Worn Camera. 50 GB of non-device storage included per device, averaged across all devices in the program CommandCentral Evidence, Records, Redaction, Sharing, Community Engagement capabilities and capture application included. Body-worn camera (battery + choice of mount included) Third year technology (Hardware) refresh. 5-year agreement (billed Quarterly or Annually) Advanced hardware replacement service & 24/7 support No-Fault hardware warranty	27	\$2,940.00	\$79,380.00
<b>V300, Battery, Removable and Rechargeable, 3.8V, 4180mAh</b> WGP02614	27	\$99.00	\$2,673.00
<b>Pre Configured V300 Transfer Station II with Power Supply and Cables.</b> BW-ACK-V3-TSC V300 Transfer Station II TS02, D350, 8-Slot Rack Mount Charge/Upload Dock, 10GB includes kit with Power Supply and Cables.	1	\$0.00	\$0.00

Transfer Station (8 Bay) Video-as-a-Service Package @ \$30 per Month	2	\$1,800.00	\$3,600.00
AAS-BWC-XFS-DOC (PaaS)			
8-Bay Ethernet Transfer Station			
Ethernet Cable, Rack mount (optional) & Power Cord			

USB Docking Station Video-as-a-Service Package @ \$4 per Month	6	\$240.00	\$1,440.00
AAS-BWC-USB-DOC (PaaS)			
USB Dock for Body-worn camera including USB Cable			

Learner Subscription	27	\$0.00	\$0.00
SSV00S01450B (PaaS)			
Learning Services			

Managed Software Installation Service; On-Site Assist Install, Training, Configuration, Project Management, Consultation	1	\$5,000.00	\$5,000.00
WGW00122-400 (PaaS)			

Due Now	\$2,673.00
Annual Invoice	\$17,884.00

**Notes:**

1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
3. Motorola's Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).
4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.
5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
6. UNLESS OTHERWISE NOTED IN THIS QUOTE / ORDER, INSTALLATION OF EQUIPMENT IS NOT INCLUDED

Quoted by: Tom Boyer - Regional Sales Manager W-PA , NY - 570-989-2515 - <a href="mailto:tom.boyer@motorolasolutions.com">tom.boyer@motorolasolutions.com</a>
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**Quote ID: 2N7-0178-02 – Pricing Summary – 04-13-22**

**Total Spend:**

Due Now	\$2,673.00
Year 1 Invoice(s)	\$17,884.00
Years 2-5 Invoice(s) (Pay Each Year)	\$17,884.00
<b>Total Spend</b>	<b>\$92,093.00</b>

**Purchase as a Service (PaaS)  
Financial Profile**

Total Price:	\$89,420.00
Contract Term:	5 Years
Monthly Payments:	\$1,490.33
<b>Annual Invoice:</b>	<b>\$17,884.00</b>

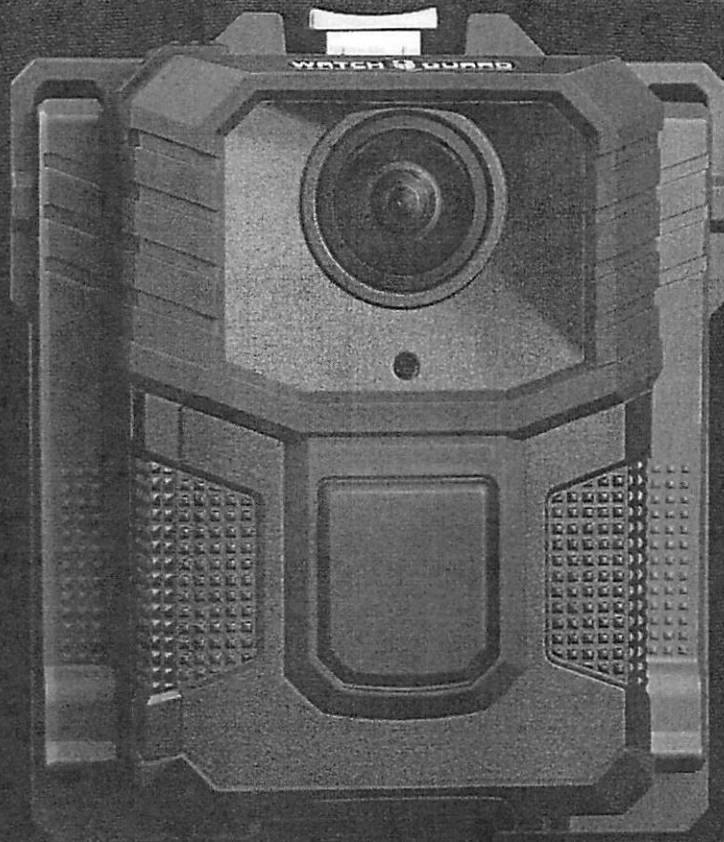
**Deferred**

Total Price	\$92,093.00
Direct Purchase Items	\$2,673.00
<b>Deferred</b> (5 Payments of \$17,884.00)	<b>\$89,420.00</b>

**Due Now**

Direct Purchase Items	\$2,673.00
<b>Due Now</b>	<b>\$2,673.00</b>





## **WATCHGUARD V300** CONTINUOUS-OPERATION BODY CAMERA

The WatchGuard V300 continuous-operation body camera with detachable battery, wireless uploading and expansive storage addresses law enforcement's need for cameras to operate beyond a 12-hour shift.



## KEY FEATURES

**DETACHABLE BATTERY** – Easily change the WatchGuard V300's rechargeable battery while on the go. Keep an extra battery at the ready for unexpectedly long shifts, extra shifts or part-time jobs where a body camera is required.

**AUTOMATIC WIRELESS UPLOADING** – Send critical video back to headquarters while still in the field. When docked in the vehicle, the V300 uploads to evidence management systems via wireless networks like LTE and FirstNet, anytime, anywhere.

**INTEGRATED WITH IN-CAR SYSTEM** – One or more V300 cameras and a WatchGuard 4RE® in-car system can work seamlessly as a single system, capturing synchronized video of an incident from multiple vantage points.

**NATURAL FIELD OF VIEW** – Eliminate the fisheye effect from wide-angle lenses that warps video footage. Our distortion correction technology provides a clear and complete evidence review process.

**ABSOLUTE ENCRYPTION** – Elevate your data security with encryption at rest and in transit technology. V300 guards your data and your reputation.

**RECORD-AFTER-THE-FACT** – Go back in time and capture video from events days after they happened, even when a recording wasn't automatically triggered or initiated by the officer. Don't rely on mere seconds of pre-event buffering to prove your case.

## SPECIFICATIONS

Weight  
6.8 ounces

Depth  
1 1/8"

Storage  
128 GB

IP Rating  
IP 67

Resolution  
1080p, 720p and 480p

Microphones  
Dual

Vertical Field of View  
Electronic Turret +15° / - 20°

Field of View  
130°

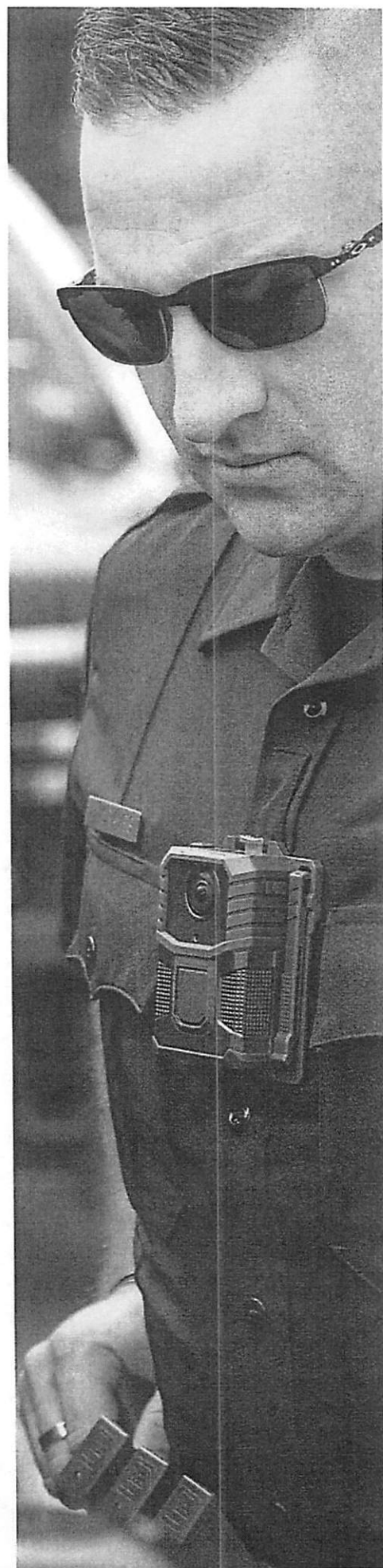
Encryption  
At rest and in transit

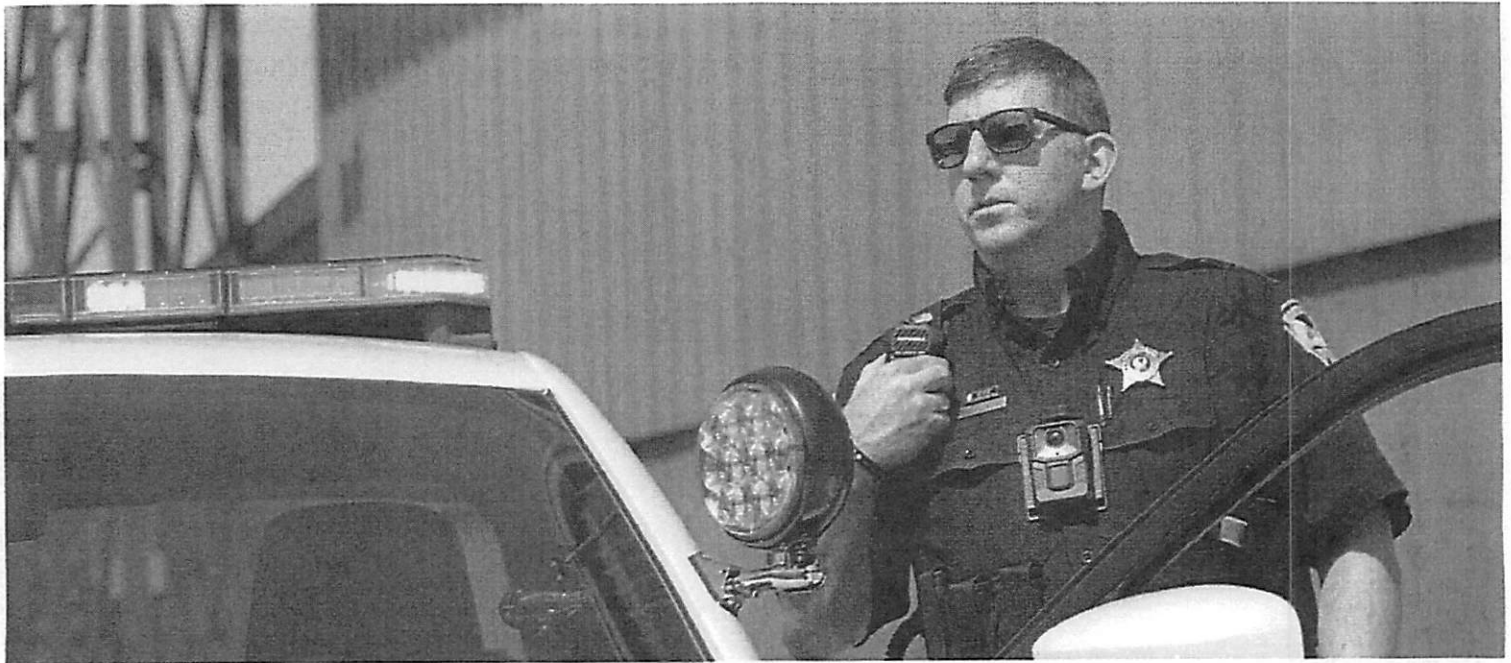
For more information, visit [www.watchguardvideo.com](http://www.watchguardvideo.com)



Motorola Solutions, Inc. 500 West Monroe Street, Chicago, IL 60661 U.S.A. [motorolasolutions.com](http://motorolasolutions.com)

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# VIDEO-AS-A-SERVICE

## TRANSPARENCY SHOULDN'T COME AT A HIGH PRICE

Get your cameras and get going. Our simple pay-as-you-go program helps you get everything you need for your body-worn and in-car camera video policing program with no upfront capital investment — from a robust camera system to advanced digital evidence management tools.

As the requirement for law enforcement video systems continues to grow, the obstacles to acquisition remain the same.

Raising funding and securing grants is difficult and time-consuming. Data storage and system maintenance costs are hard to predict. And video technology continues to mature, making a big investment potentially risky.

Motorola Solutions is overcoming these obstacles by delivering body-worn cameras, in-car video systems, digital evidence solutions and support services through Video-as-a-Service.

With no up-front capital investment required, you can deploy a new camera system and start using it immediately under a simple 5-year pay-as-you-go program. Everything you need is provided, including solutions to securely capture, collect, manage and share your evidence, as well as 24/7 support and no-fault warranty coverage.

And if you already have content on a digital evidence management system, we can work with you to migrate your video material to the new platform.

### NO NEED TO RAISE FUNDS

Get what you need with no upfront investment and pay-as-you-go. Turn a capital investment into a manageable operational expense.

### BUDGET PREDICTABILITY

Stay on budget with a low payment, fixed for 5 years, that includes your camera system, software, support, and video storage.

### ASSURED PERFORMANCE

Maintain efficiency and reliability, with a no-fault warranty, advance hardware replacement and 24/7 phone support.

### TECHNOLOGY REFRESH

Stay current with the latest technology, with a free refresh of your body-worn cameras and batteries during the program.

### CLOUD HOSTED

Manage, store and share video evidence securely from your cloud account. We can even help you migrate your existing platform.





# KNOCK DOWN DIGITAL EVIDENCE DATA SILOS

As important as it is to have the right mobile video cameras in place, it's just as critical to have the right digital evidence management tools to streamline the capture, collection, management and sharing of your data.

## Capture Evidence with your Smartphone

Securely capture video, images and audio on-scene using an Android or iOS device with CommandCentral Capture.

## Collect Evidence from your Citizens

Quickly gather evidence using case-specific, agency-generated links with CommandCentral Community.

## Control your Entire Video System

Easily configure cameras, provision users, define permissions and maintain audit logs with CommandCentral Evidence.

## Unify your Evidence Management

Intelligently organize, redact and audit all of your agency's digital evidence from one place with CommandCentral Evidence.

## Simplify your Evidence Sharing

Seamlessly view and share all case-related information from one, streamlined interface with CommandCentral Records.

## PACKAGE SUMMARY

	BODY-WORN CAMERAS	IN-CAR CAMERAS	INTEGRATED SYSTEM
	\$49/month	\$149/month	\$189/month
Systems	V300 continuous-operation body-worn camera, detachable battery and camera mount.	WatchGuard 4RE® in-car video system, CarDetector Mobile LPR and Vigilant PlateSearch software, infrared cabin camera, choice of forward-facing HD camera, HiFi microphone, WiFi upload kit and smart power switch.	Body-Worn Camera System + In-Car Camera System + WiFi access point/body-worn camera dock for a seamless, integrated camera system.
Software	CommandCentral Capture, CommandCentral Community, CommandCentral Evidence, and CommandCentral Records for cloud-based digital evidence collection, management and sharing. Includes free digital evidence migration to the new platform.		
Support	Five years of no-fault hardware warranty, advance hardware replacement and 24/7 phone support.		
Refresh	New body-worn camera with battery in third year.		New body-worn camera with battery in third year.

For more information, please visit  
[motorolasolutions.com/video-as-a-service](http://motorolasolutions.com/video-as-a-service)



Motorola Solutions, Inc. 500 West Monroe Street, Chicago, IL 60661 U.S.A. [motorolasolutions.com](http://motorolasolutions.com)  
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