



VILLAGE OF DOBBS FERRY BOARD OF TRUSTEES AGENDA

MEETING DATE: AUGUST 16, 2022

AGENDA ITEM SECTION: DISCUSSION AND RESOLUTION ITEMS

AGENDA ITEM NO. : 5

DEPARTMENT: ADMINISTRATOR

AGENDA ITEM:

DISCUSSION: TO CONSIDER A MAINTENANCE AGREEMENT WITH GLOBAL GIS FOR THE VILLAGE'S ZOOM ROOM

RESOLUTION: CONSIDER A RESOLUTION AUTHORIZING THE VILLAGE ADMINISTRATOR TO EXECUTE A MAINTENANCE AGREEMENT WITH GLOBAL GIS FOR THE VILLAGE'S ZOOM ROOM

ITEM BACKUP DOCUMENTATION:

1. DRAFT RESOLUTION
2. MEMORANDUM DATED JULY 28, 2022 FROM MS. MARGARET PARR/ASSISTANT TO THE VILLAGE ADMINISTRATOR TO MAYOR VINCENT ROSSILLO, THE BOARD OF TRUSTEES, MS. MELISSA FERRARO/VILLAGE ADMINISTRATOR AND MS. ELIZABETH DREAPER/VILLAGE CLERK
3. GLOBAL GIS AUDIOVISUAL SYSTEM PROPOSAL

**RESOLUTION OF THE BOARD OF TRUSTEES OF THE VILLAGE OF DOBBS
FERRY TO AUTHORIZE THE VILLAGE ADMINISTRATOR TO ENTER INTO AN
AGREEMENT WITH GLOBAL AV SOLUTIONS, INC. TO RENEW AN ANNUAL
MAINTENANCE AGREEMENT FOR THE AUDIOVISUAL SYSTEM IN THE BOARD
ROOM**

WHEREAS, Global AV Solutions, Inc. designed, provided and managed the installation of the audiovisual system for the Board Room for the Village of Dobbs Ferry in the second quarter of 2021; and

WHEREAS, the system requires maintenance on a regular basis for optimum performance; and

WHEREAS, the Village has been pleased with the service provided by GIS AV Solutions since we have been in contract with them for these services; and

WHEREAS, the Village of Dobbs Ferry has received a quote for the renewal of the maintenance from Global AV Solutions, Inc. in the amount of \$13,504.61 for a term of three years (\$3,499.90 for the first year; \$4,484.87 for the second year; \$5,519.84 for the third year); and

WHEREAS, the Village maintains funding for this maintenance agreement in Budget Line #A1010.457 – Board of Trustees – Consultants.

NOW, THEREFORE, BE IT

RESOLVED, that the Village of Dobbs Ferry Board of Trustees hereby authorizes the Village Administrator to enter into an agreement with Global AV Solutions Inc. for renewal of the maintenance agreement for the audiovisual system in the Board Room; and be it further

RESOLVED, that this maintenance agreement shall be subject to the review and approval of the Village Attorney and Village Administrator; and be it further

RESOLVED, that the cost for this maintenance agreement shall not exceed \$13,504.61 over the course of the next three years; and be it further

RESOLVED, that this Resolution shall take effect immediately.



VILLAGE OF DOBBS FERRY

112 Main Street

Dobbs Ferry, New York 10522

MEMO

To: Mayor Vincent Rossillo and the Board of Trustees
Melissa Ferraro, Village Administrator
Liz Dreaper, Village Clerk

From: Margaret Parr, Assistant to the Village Administrator

Date: July 28, 2022

Re: Global AV Solutions, Inc. – Maintenance Contract Renewal

The annual maintenance contract between the Village of Dobbs Ferry and Global AV Solutions, Inc. for the Zoom Room/Audiovisual system in the Dobbs Ferry Board of Trustees room expired on June 1, 2022.

I am seeking permission for the Village Administrator to enter into a renewal agreement with Global AV Solutions, Inc. for a period of 3 years. The annual cost of the agreement will be \$3,499.90 for the first year; \$4,484.87 for the second year; and \$5,519.84 for the third year.

Thank you for your consideration.



"We connect the World"

Global AV Solutions, Inc

**3011 Westwood Cir SE
Smyrna, GA 30080-5857**

Main Tel. +1-678-809-1074

Support Tel. +1-404-490-4220

support@globalavsolutions.com

Audiovisual System Proposal

This Proposal

Attached you will find our proposal for your new audiovisual system. This proposal is tailored to the functionality that you desire. We believe that this solution provides you with a reliable and affordable solution that will serve you well for years to come. We look forward to earning your business and our service and support will be there every step of the way.

About Us

Since 1996, Global Interactive Solutions (GIS), the parent company of Global AV Solutions, Inc has performed on-site videoconferencing *installations in over 70 countries and now serves customers and their equipment in over 100 countries worldwide*. Since 2006 we have also been offering cloud-hosted video conferencing as a service (VCaaS) as well as videoconferencing management services. This allows our clients to leverage cloud solutions and video bridging to complement their on-site telepresence systems. We routinely provide AV installations across the United States.

We strive to stay at the forefront of the telepresence and AV Industry which is why ***we became a direct Zoom Partner in 2016*** and were one of the very first partners ever to bring Zoom Phone to their customers. We have since helped thousands of customers utilize Zoom Meetings and the Zoom Rooms solution. As a **Zoom Certified AV Integrator**, we have and are helping our customers through the pandemic while planning for the new normal which will be a mesh of premise and off-premises telepresence solutions and events.

Based on our strong telepresence expertise we have also supported many global telemedicine and other events where we broadcast high-quality medical images live from operating rooms to audiences worldwide.

Serving our extensive global network has given us considerable expertise for solving issues in even the most challenging technical environments. Our seasoned and highly skilled technical team delivers immediate support in your time zone and makes every effort to provide it in your language. We pride ourselves on working with our clients to quickly resolve any issues. To date, we have never been engaged in any litigation or been subject to any collection proceedings. GIS is a privately held company with a solid financial track record and is headquartered in a suburb of Atlanta, GA in the United States.

Main Phone 678-809-1074 • Support Phone 404-490-4220

www.globalavsolutions.com • email: support@globalavsolutions.com



We connect the World

Global AV Solutions, INC

3011 Westwood Cir SE
Smyrna, GA 30080-5857
Tel. +1.678.809.1074
info@gisolutions.com
Federal Tax ID # 84-4144888

Quotation

Date: Feb 2, 2022 Quote #: **AAAQ1052**
Valid Until **Mar 19, 2022**
Account Rep: **Cale**
Rep Tel **678-996-1446**
E-Mail **cale@gisolutions.com**

Customer:

Dobbs Ferry - Village of
Alissa Fasman
Secretary to the Village Administrator
112 Main Street
Dobbs Ferry, NY 10522
United States
Office # 914-356-5884
Mobile # 914-400-5965
E-Mail afasman@dobbsferry.com

Quote / Project Description

Here is the quote you requested, for ongoing maintenance and support of your GAVS
Installed/Provided Council Chambers Hardware.

Description	Qty	Unit Cost	Total Cost
This annual support pricing is based on a 3-year contract and covers the following: Software updates Technical support via toll free phone number and email Replacement Parts at no additional cost to The Village of Dobbs Ferry Shipping via FedEx or UPS Remote Technical Installation Support All the GAVS provided Hardware for the Village of Dobbs Ferry Council Chambers are covered in this annual support contract. For Budgetary Purposes, the following are the years one, two and three support contract prices: Year One \$3,499.90 to be billed on 5/21/2022 Year Two \$4,484.87 to be billed on 5/21/2023 Year Three \$5,519.84 to be billed on 5/21/2024	1	\$3,499.90	\$3,499.90
Total			\$3,499.90

